



GRAND BANKS YACHTS LIMITED

(Company Reg. No.: 197601189E)

274 Upper Bukit Timah Road #03-16

Singapore 588213

Grand Banks To Debut New 60-Foot Flagship Boat At Upcoming Sanctuary Cove International Boat Show



The new Grand Banks 60 will make its global debut at the upcoming Sanctuary Cove International Boat Show to be held from 25-28 May 2017

SINGAPORE, 11 May 2017 – Grand Banks Yachts Limited (“Grand Banks” or the “Group”) announced today that its new flagship Grand Banks 60 luxury yacht will make its global debut at the upcoming Sanctuary Cove International Boat Show – one of the premier industry trade shows in the Southern Hemisphere – in Gold Coast, Australia, later this month.

The Grand Banks 60, in development for two years, sports Grand Banks’ hallmark craftsmanship and was built using new production techniques and is equipped with enhanced design and performance features, including a top speed of 32 knots. Interest in the Grand Banks 60 is expected to be positive as the Group has already received four orders prior to its launch.

Revenue from the new orders will be recognized in the current and subsequent financial years. The SGX Mainboard-listed luxury yacht builder's order book was S\$41.1 million as at 31 March 2017.

Mr. Mark Richards, Chief Executive Officer of Grand Banks, said: "The debut of the new Grand Banks 60 is a significant milestone for us as this is a culmination of the Group's 60-year track record as a world-class yacht manufacturer. I have no doubt that boat lovers will appreciate the distinct qualities of this yacht and all that it represents."

Grand Banks also announced today its results for the three months ended 31 March 2017 ("3Q FY2017"). 3Q FY2017 revenue decreased to S\$13.2 million from S\$17.3 million a year ago ("3Q FY2016"). The Group, which issued a profit guidance on 21 April 2017, incurred a net loss after tax of S\$1.1 million in 3Q FY2017 compared to a net profit of S\$375,000 in 3Q FY2016.

The lower revenue and net loss was mainly due to two items: One, extensive additional hours for the construction of the first Grand Banks 60; and two, a boat swap resulting in a reversal of revenues to reflect the different construction stages of the two boats.

In addition, the Group recorded other non-operating expenses of S\$0.6 million arising from unrealized foreign exchange differences from Australian dollar, Malaysian ringgit and US dollar denominated balance sheet items against the reporting currency of Singapore dollar.

The Group ended with a loss per share of 0.60 cent in 3Q FY2017, compared to earnings per share of 0.20 cent in 3Q FY2016. Net asset value per share slipped to 24.07 cents as at 31 March 2017 from 24.71 cents as at 30 June 2016. The Group ended the quarter with cash and cash equivalents of S\$10.6 million.

For the nine months ended 31 March 2017 ("9M FY2017"), revenue decreased to S\$38.8 million from S\$42.7 million a year ago ("9M FY2016"). Gross profit slid to S\$6.8 million from S\$8.7 million over the comparative periods. As a result, the Group recorded a net loss of S\$491,000 for 9M FY2017 compared to a net profit of S\$2.0 million for 9M FY2016.

Commenting on the results, Mr. Richards said: "Our latest results do not reflect the Group's underlying fundamentals. Over the past three years, we have made significant progress, which is reflected in our current order book. We will remain focused on enhancing our value proposition to position us for stronger performance going forward."

Mr. Heine Askaer-Jensen, Chairman of Grand Banks, said: “Grand Banks has established itself as a builder of world-class luxury boats. As we roll out new boat models that come with enhanced design and performance features, I believe we will gain even greater market acceptance.”

End of Release

About Grand Banks Yachts Limited

With a renowned legacy that dates back to 1956, Singapore-based Grand Banks Yachts Limited is a global brand well known for its vast experience in manufacturing and selling luxury motor yachts. The Grand Banks brand is recognized across the globe for superior quality and craftsmanship which created one of the most acclaimed and highly sought-after yachts in the market today. The Group’s manufacturing facility is located in Pasir Gudang in Malaysia. Grand Banks was listed on the SGX in 1987 and upgraded to the Main Board in 1993.

In August 2014, Grand Banks completed its first acquisition – of Palm Beach Motor Yacht Co Pty Ltd (“Palm Beach”), a manufacturer of luxury yachts with a reputation for impeccable quality that combines cutting-edge technology and modern designs. Palm Beach has its manufacturing facility at Berkeley Vale, Sydney, Australia, and builds yachts ranging between 42 feet to 65 feet.

For more information, visit: www.grandbanks.com; www.pbmotoryachts.com

Grand Banks Yachts Limited contact:

Chiam Heng Huat, Chief Financial Officer
274 Upper Bukit Timah Road #03-16, Singapore 588213
Tel: (65) 6545-2929
Chiam Heng Huat, hhchiam@grandbanks.com

Investor/Media Relations contact:

WeR1 Consultants Pte Ltd
3 Phillip Street #12-01, Royal Group Building
Singapore 048693
Tel: (65) 6737-4844
Ian Lau, ianlau@wer1.net