

#### **GRAND BANKS YACHTS LIMITED**

(Company Reg. No.: 197601189E) 274 Upper Bukit Timah Road #03-16

Singapore 588213

# Order Book For Grand Banks Yachts At Eight-Year High Of S\$44.5M; Six Boat Orders Secured During The Quarter

As at 31 December S\$'000	2Q FY2017	2Q FY2016	Change (%)	1H FY2017	1H FY2016	Change (%)
Revenue	12,576	11,386	10.5	25,608	25,432	0.7
Gross Profit	2,629	2,804	(6.2)	4,887	6,240	(21.7)
Total Operating Expenses	(2,435)	(2,483)	(1.9)	(4,840)	(4,608)	5.0
Profit Before Tax	82	113	(27.4)	120	2,126	(94.4)
Net Profit	417	364	14.6	618	1,588	(61.1)

**SINGAPORE, 10 February 2017 – Grand Banks Yachts Limited** ("Grand Banks" or the "Group") reported today a net profit for the sixth consecutive quarters and its order book now stands at an eight-year high of \$\$44.5 million.

The SGX Mainboard-listed luxury yacht builder's net profit for its fiscal second quarter ended 31 December 2016 ("2Q FY2017") grew 14.6% to \$\$417,000 from \$\$364,000 for the same period a year earlier ("2Q FY2016"). Revenue rose 10.5% to \$\$12.6 million in 2Q FY2017 from \$\$11.4 million in 2Q FY2016 as the Group's Malaysia yard clocked more boat production hours.

The Group secured orders for six yachts in 2Q FY2017 following its participation in the November 2016 Fort Lauderdale International Boat Show, the world's largest exhibition for yachts. Revenue from the new orders will be recognized over the current and next financial years.

Earnings per share increased to 0.23 cent in 2Q FY2017 from 0.20 cent in 2Q FY2016. Net asset value per share increased to 24.98 cents as at 31 December 2016 from 24.71 cents as at 30 June 2016. The Group ended the quarter with cash and cash equivalents of \$\$14.6 million.

For the six months ended 31 December 2016 ("1H FY2017"), the Group generated revenue of S\$25.6 million, almost similar to the S\$25.4 million achieved a year ago ("1H FY2016"). Net profit declined to S\$0.6 million from S\$1.6 million over the comparative periods, partly due to the increased man-hours required to build the first few boats of new boat models.

Mr. Mark Richards, Chief Executive Officer of Grand Banks, said, "We are encouraged by the growing interest in our boats in North America and the Asia Pacific. We intend to launch even more new boat models in the coming months. These are expected to come with enhanced features and greater fuel efficiency."

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Mr. Heine Askaer-Jensen, Chairman of Grand Banks, said, "Our latest results reaffirm the success of our strategy to integrate our two yacht brands – Grand Banks and Palm Beach – for greater economies of scale. The groundwork laid over the last two years puts us on a firm footing for sustained future growth."

#### ## End of Release ##

#### **About Grand Banks Yachts Limited**

With a renowned legacy that dates back to 1956, Singapore-based Grand Banks Yachts Limited is a global brand well known for its vast experience in manufacturing and selling luxury motor yachts. The Grand Banks brand is recognized across the globe for superior quality and craftsmanship which created one of the most acclaimed and highly sought-after yachts in the market today. The Group's manufacturing facility is located in Pasir Gudang in Malaysia. Grand Banks was listed on the SGX in 1987 and upgraded to the Main Board in 1993.

In August 2014, Grand Banks completed its first acquisition – of Palm Beach Motor Yacht Co Pty Ltd ("Palm Beach"), a manufacturer of luxury yachts with a reputation for impeccable quality that combines cutting-edge technology and modern designs. Palm Beach has its manufacturing facility at Berkeley Vale, Sydney, Australia, and builds yachts ranging between 42 feet to 65 feet.

For more information, visit: www.grandbanks.com; www.pbmotoryachts.com

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